



# FARM SEMINAR 2017

Featuring **Bob Fulwider**

**Tuesday, September 26, 2017**  
**Holthus Convention Center**  
**York, Nebraska**



## Program

**Propping Up Your Property Placements**  
**10 Most Common**  
**Property Insurance Concerns**  
**AND**  
**Ethics Awareness**  
**in the**  
**Rural Marketplace**  
Applied for CE/ETH credits.



## Schedule

8:30am Registration  
Continental Breakfast  
9:00am Seminar Begins  
12:00-1:00pm Lunch  
4:00pm Seminar Concludes



## Location & Accommodations

Holthus Convention Center  
3130 Holen Avenue, York, NE

Hampton Inn  
309 W. David Drive, York, NE  
402 362-0222

Holiday Inn Express & Suites  
4020 Grand Avenue, York, NE  
402 745-6272



## Discount

Earn a 5% credit applied to your  
Utica premium. (10% max.)

**Bob Fulwider** has worked tirelessly throughout his career on behalf of independent agents at the state and national levels since joining the family insurance agency in 1973. He has served on the Executive Committee of Independent Agents and Brokers of Iowa, including as President and State National Director, and has chaired the Farm Agribusiness, Personal Lines, Market Development and Government Affairs committees. Bob represented IIABA on the USDA Commission to Improve the Federal Crop Insurance Program and was invited by President Clinton to represent IIABA at the National Rural Conference.

### Register Online at [PIANEIA.COM](http://PIANEIA.COM)

or complete information below:

       **PIA Member \$80**           **Non-PIA Member \$95**

*All registrations include lunch*

Name: \_\_\_\_\_

Agency/Company: \_\_\_\_\_

NPN: \_\_\_\_\_

Address: \_\_\_\_\_

Phone: \_\_\_\_\_

Email: \_\_\_\_\_

Credit Card or Check #: \_\_\_\_\_

Exp. Date \_\_\_\_\_ Security Code: \_\_\_\_\_

Name on Card \_\_\_\_\_

Mail to PIA of NE IA  
920 S. 107th Ave., Ste. 305, Omaha, NE 68114  
402 392-1611